

Question No : 1 of 27

Marks: 1 (Budgeted Time 1 Min)

All of the following are said to be the early advocates of Behavioral viewpoints EXCEPT :

Answer (Please select your correct option)

- ☐ Robert Owen
- ☐ Hugo Munsterberg
- ☐ Mary parker Follett
- ☐ Max Weber

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Question No : 2 of 27

Marks: 1 (Budgeted Time 1 Min)

All of the following are Taylor's four principles of management EXCEPT:

Answer (Please select your correct option)

- ☐ Study each part of the task scientifically, and develop a best method to perform it
- ☐ Carefully select workers and train them to perform a task
- ☐ Give incentives to the workers in order to reduce the turnover
- ☐ Cooperate fully with workers to ensure they use the proper method

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Question No : 3 of 27

Marks: 1 (Budgeted Time 1 Min)

Interpersonal roles include which of the following three roles?

Answer (Please select your correct option)

- ☐ Disseminating, figurehead and liaison
- ☐ Figurehead, leader and liaison
- ☐ Disturbance handler, monitor and entrepreneur
- ☐ Monitor, resource allocator and negotiator

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Question No : 4 of 27

Marks: 1 (Budgeted Time 1 Min)

When managers motivate employees, direct the activities of others and resolve conflicts, they are performing which of the following functions of management?

Answer (Please select your correct option)

- ☐ Controlling
- ☐ Organizing
- ☐ Leading
- ☐ Planning

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Question No : 5 of 27

Marks: 1 (Budgeted Time 1 Min)

System approach recognizes that organizations are not:

Answer (Please select your correct option)

- ☐ Self-contained
- ☐ Self-controlled
- ☐ Self-discipline
- ☐ Self-motivated

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Question No : 6 of 27

Marks: 1 (Budgeted Time 1 Min)

All of the following are the assumptions of rational decision making EXCEPT:

Answer (Please select your correct option)

- ☐ Alternatives are known
- ☐ Possible outcomes known
- ☐ Optimal decision is possible
- ☐ Information is unknown

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Question No : 7 of 27

Marks: 1 (Budgeted Time 1 Min)

Which of the following is an advantage of group decision-making?

☐

The group process takes less time

☐

Groupthink may occur

☐

More decision alternatives are generated

☐

One person can dominate the group

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Question No : 8 of 27

Marks: 1 (Budgeted Time 1 Min)

Plans which have the broadest organizational focus and the longest time frame are called:

☐

Tactical

☐

Strategic

☐

Directional

☐

Operational

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Question No : 9 of 27

Marks: 1 (Budgeted Time 1 Min)

All of the following are values of studying management, EXCEPT:

☐

Recognizes the important role played by management in society

☐

Provides essential knowledge to be effective in managerial positions

☐

Gives insight into individual's personality and behavior

☐

Elucidates the operations of the organizations

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Question No : 10 of 27

Marks: 1 (Budgeted Time 1 Min)

Tax revenue is one of the significant resources of the city government, in which type of resource category tax revenue falls?

Answer (Please select your correct option)

- ☐ Human resources
- ☐ Financial resources
- ☐ Physical resources
- ☐ Information resources

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Question No : 11 of 27

Marks: 1 (Budgeted Time 1 Min)

Five departmental heads directly report to CEO. Whereas a team of seven members is reporting to HR head. Which of the following managerial level is experiencing the wider span of control?

Answer (Please select your correct option)

- ☐ Top level
- ☐ Middle level
- ☐ First-line level
- ☐ Non-managerial level

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Question No : 12 of 27

Marks: 1 (Budgeted Time 1 Min)

'Break-even Analysis' is a means of earning profitable operations of the business through concrete calculations. Therefore, it falls under:

Answer (Please select your correct option)

- ☐ Scientific management
- ☐ Behavioral management
- ☐ Management science
- ☐ Operation management

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Question No : 13 of 27

Marks: 1 (Budgeted Time 1 Min)

The contingency viewpoint of management is contradictory to:

Answer (Please select your correct option)

☐ System theory

☐ Open system

☐ Situational management

☐ Universal perspective

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Question No : 14 of 27

Marks: 1 (Budgeted Time 1 Min)

Presidential elections are conducted after the expiration of each electoral term. The procedure defined for the elections is labeled as:

Answer (Please select your correct option)

☐ Structured decisions

☐ Ill-structured decisions

☐ Non-programmed decisions

☐ Programmed decisions

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Question No : 15 of 27

Marks: 1 (Budgeted Time 1 Min)

Choosing the best alternative is relatively achieved soon after:

Answer (Please select your correct option)

☐ Identifying the problem

☐ Defining maximum alternatives

☐ Listing the criteria for evaluation

☐ Assessing each choice against the criteria

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Question No : 16 of 27

Marks: 1 (Budgeted Time 1 Min)

Which of the following pre-classical theorists maximized his productivity by setting a higher minimum age of employees, shorter working hours, meal and recreation facilities and better employee housing?

Answer (Please select your correct option)

☐ Robert Owen

☐ Charles Dupin

☐ Frederick Taylor

☐ Henri Fayol

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Question No : 17 of 27

Marks: 1 (Budgeted Time 1 Min)

An executive of an IT firm recognized an opportunity that no one was addressing the administrative problems faced by hospitals in Pakistan. So, he developed a special software package for hospitals. This opportunity was lying in:

Answer (Please select your correct option)

☐ General environment

☐ Mega environment

☐ Task environment

☐ Internal environment

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Question No : 18 of 27

Marks: 1 (Budgeted Time 1 Min)

Demographic factors describe the population and its characteristics in regions where an organization operates. Demographics are part of which environment?

Answer (Please select your correct option)

☐ Task environment

☐ Technological environment

☐ Socio-cultural environment

☐ International environment

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Question No : 19 of 27

Marks: 1 (Budgeted Time 1 Min)

A retailer wants to open a new store for which he has to plan all activities from locating site to building construction, hiring employees and opening the store within minimum time. Which planning tool suits this project?

Answer (Please select your correct option)

- ☐ Gantt chart
- ☐ Simulation model
- ☐ PERT analysis
- ☐ Linear programming

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Question No : 20 of 27

Marks: 1 (Budgeted Time 1 Min)

A company wants to establish a stronger reputation with customers. This is her:

Answer (Please select your correct option)

- ☐ Mission
- ☐ Goal
- ☐ Plan
- ☐ Strategy

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Question No : 21 of 27

Marks: 1 (Budgeted Time 1 Min)

A home appliances company wants to improve their product quality in coming days. This is their:

Answer (Please select your correct option)

- ☐ Mission
- ☐ Goal
- ☐ Plan
- ☐ Strategy

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Question No : 22 of 27

Marks: 1 (Budgeted Time 1 Min)

Which of the following is called output of a system?

☐

Human

☐

Information resource

☐

Employee behavior

☐

Services

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Question No : 23 of 27

Marks: 3 (Budgeted Time 6 Min)

Explain bounded rationality and satisficing.

Answer (Please click here to Add Answer)

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Question No : 24 of 27

Marks: 3 (Budgeted Time 6 Min)

Differentiate between operations research and operations management.

Answer (Please click here to Add Answer)

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Question No : 25 of 27

Marks: 3 (Budgeted Time 6 Min)

Why countries strive to become part of an economic alliance?

Answer ([Please click here to Add Answer](#))

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Question No : 26 of 27

Marks: 5 (Budgeted Time 10 Min)

Discuss the importance of planning in management.

Answer ([Please click here to Add Answer](#))

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Question No : 27 of 27

Marks: 5 (Budgeted Time 10 Min)

While making a selection of best alternative in the decision making process, all alternatives are being evaluated on certain criteria. List down some of such common criteria.

Answer ([Please click here to Add Answer](#))

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