

Question No : 1 of 27

Marks: 1 (Budgeted Time 1 Min)

The ability, capacity, or skill to perceive, assess, and manage the emotions of one's self, of others, and of groups refers to:

Answer (Please select your correct option)

Assertiveness

Power Distance

Uncertainty Avoidance

Emotional Intelligence

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Question No : 2 of 27

Marks: 1 (Budgeted Time 1 Min)

Which one of the following is considered to be the least likely method of reshaping behavior in organizations?

Answer (Please select your correct option)

Positive reinforcement

Negative reinforcement

Punishment

Extinction

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Question No : 3 of 27

Marks: 1 (Budgeted Time 1 Min)

Which of the following is defined as a way of looking at life; a way of thinking, feeling or behaving?

Answer (Please select your correct option)

Value

Attitude

Behavior

Mood

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Question No : 4 of 27

Marks: 1 (Budgeted Time 1 Min)

In which of the following situation Synergy is most likely to occur?

Answer (Please select your correct option)

- The activities of all group members are fully dependent on one another
- The performance of one member of a group affects what other members do
- Group members must perform specific behaviors in a predetermined order
- Group members acting together produce more or better output than alone

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Question No : 5 of 27

Marks: 1 (Budgeted Time 1 Min)

Which stage in group development is most characterized by uncertainty?

Answer (Please select your correct option)

- Storming
- Forming
- Performing
- Norming

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Question No : 6 of 27

Marks: 1 (Budgeted Time 1 Min)

Which of the following is a behavioral theory of leadership?

Answer (Please select your correct option)

- Trait theory
- Fiedler model
- Ohio State studies
- Equity Theory

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Question No : 7 of 27

Marks: 1 (Budgeted Time 1 Min)

The receiver of a communication is most likely to _____ a message.

Answer (Please select your correct option)

Explain

Reflect

Translate

Discard

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Question No : 8 of 27

Marks: 1 (Budgeted Time 1 Min)

The use of wide range of tools, knowledge, or techniques that are used to transform inputs into outputs is called:

Answer (Please select your correct option)

Task environment

Structure

Mission

Technology

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Question No : 9 of 27

Marks: 1 (Budgeted Time 1 Min)

Action of a person consistent with one's personal values and the commonly held values of the organization and society is called which of the following behavior?

Answer (Please select your correct option)

Legal behavior

Ethical behavior

Cognitive behavior

Loyal behavior

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Question No : 10 of 27

Marks: 1 (Budgeted Time 1 Min)

Which of the following is an example of negative emotions?

Guilt

Relief

Pride

Joy

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Question No : 11 of 27

Marks: 1 (Budgeted Time 1 Min)

Jobs in which success demands stamina, leg strength and manual dexterity, require management to identify an employee's which characteristics?

Physical abilities

Motor abilities

Mental abilities

Emotional abilities

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Question No : 12 of 27

Marks: 1 (Budgeted Time 1 Min)

Mr. Abad thinks that his own actions and behaviors have an impact in determining what happens to him. What do you think he has?

Core locus of control

Personal Locus of control

Internal Locus of control

External Locus of control

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Question No : 13 of 27

Marks: 1 (Budgeted Time 1 Min)

Most of the time decision makers construct simplified models that extract essential features from the problems without capturing all their complexity, because they have to operate within the confines of

Answer (Please select your correct option)

Optimal decision making

Intuitive decision making

Bounded rationality

Rationality

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Question No : 14 of 27

Marks: 1 (Budgeted Time 1 Min)

Which of the following decision making style shows low tolerance for ambiguity and seeks rationality?

Answer (Please select your correct option)

Directive

Analytical

Conceptual

Behavioral

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Question No : 15 of 27

Marks: 1 (Budgeted Time 1 Min)

Ahmad always takes broad prospective to problem solving and likes to consider many options and future possibilities. Ahmad has which of the following decision making style?

Answer (Please select your correct option)

Behavioral

Directive

Analytical

Conceptual

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Question No : 16 of 27

Marks: 1 (Budgeted Time 1 Min)

Desires for associations with those who are significant to us, such as family members, supervisors and friends, are examples of which of the following needs, presented by Alderfer?

Answer (Please select your correct option)

Relatedness

Existence

Association

Esteem

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Question No : 17 of 27

Marks: 1 (Budgeted Time 1 Min)

Maria is trying to secure high position in her department. The main reason she is pursuing this position is that she thinks she can do the job better than her predecessors. What need would McClelland say primarily drives Maria in this case?

Answer (Please select your correct option)

The need for control

The need for achievement

The need for affiliation

The need for power

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Question No : 18 of 27

Marks: 1 (Budgeted Time 1 Min)

Mr. Ali is the member of a group. He always gives new ideas and tries to get maximum information regarding the project they are handling. Which of the following group role he is performing?

Answer (Please select your correct option)

Self-oriented role

Maintenance-oriented role

Task-oriented role

Relations-oriented role

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Question No : 19 of 27

Marks: 1 (Budgeted Time 1 Min)

Notifications are the form of _____ communication.

Answer (Please select your correct option)

Upward communication

Downward communication

Informal communication

Horizontal communication

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Question No : 20 of 27

Marks: 1 (Budgeted Time 1 Min)

Mr. Waqas has been working in an organization for the last 5 years. He is highly committed and has very strong attachment with the organization. Which of the following term depicts his behavior properly?

Answer (Please select your correct option)

Job involvement

Organizational commitment

Job satisfaction

Job identification

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Question No : 21 of 27

Marks: 1 (Budgeted Time 1 Min)

Mr. Ahmed started his career as a clerk, after 6 years hard work, he has earned the position of finance manager. He believes that all his success is because of his own hard work and devotion. Ahmed has:

Answer (Please select your correct option)

Self-efficacy

Internal locus of control

Emotional intelligence

High self-esteem

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Question No : 22 of 27

Marks: 1 (Budgeted Time 1 Min)

Mr. Kashif always tries to accomplish difficult and high standard tasks, and surpasses others. According to acquired need theory, he is striving for which of the following needs defined by David McClelland's?

Answer (Please select your correct option)

Need for achievement

Need for power

Need for motivation

Need for affiliation

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Question No : 23 of 27

Marks: 3 (Budgeted Time 6 Min)

"Optimistic people tend to interpret their surroundings more positively than those who are pessimistic". Do you agree with this statement or not? Discuss

Answer (Please click here to Add Answer)

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Question No : 24 of 27

Marks: 3 (Budgeted Time 6 Min)

Explain the ways through which a manager can enhance the goal acceptance among employees.

Answer (Please click here to Add Answer)

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Question No : 25 of 27

Marks: 3 (Budgeted Time 6 Min)

"High cohesiveness in a group leads to higher group productivity". Do you agree with this statement or not?

Answer ([Please click here to Add Answer](#))



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Question No : 26 of 27

Marks: 5 (Budgeted Time 10 Min)

Different cultures have different ways of decision making. How cultural differences affect the decision making of managers? Discuss.

Answer ([Please click here to Add Answer](#))



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Question No : 27 of 27

Marks: 5 (Budgeted Time 10 Min)

What possible benefits group decision making can provide to an organization? Also discuss its drawbacks.

Answer ([Please click here to Add Answer](#))



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